







SPONSOR AND EXHIBITOR OPPORTUNITIES

Build business with transportation decision-makers, and build your brand online, in print, and in person.

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Contact:

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www.NASSTRAC.org



NASSTRAC SHIPPERS CONFERENCE AND TRANSPORTATION EXPO April 21-24 • Orlando, FL













DEMOGRAPHICS

NASSTRAC brings the transportation community together through education, provider relations, and advocacy. Get connected with decision-makers from Fortune 500 companies to small-and medium-sized shippers.

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g Chief Lor

Chief Logistics Officer / EVP of Supply Chain 13.8%

VP of Supply Chain or Logistics 15.7%

NASSTRAC attracts decision-makers with direct purchasing

Senior Director of Transportation or Logistics

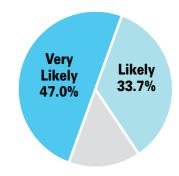
power or influence who hold these titles:

Manager of Transportation or Logistics

Traffic Manager or Coordinator 7.8%

Well-targeted buying power

2011 NASSTRAC Logistics Conference & Expo participants answered this question: "How likely are you to purchase services or products from providers that you met here?"



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The industries:

The titles:

NASSTRAC attracts transportation decision-makers from broad market segments ranging from durable goods, food and beverage to health and personal care, pharmaceuticals, chemicals and technology.

Manufacturing 52.2% Retail 22.9%

Wholesale/Distribution 18.9%

The ratings:

33.3%

29.4%

2011 NASSTRAC Logisitcs Conference and Expo participants rated the event as follows:

Networking Quality

Excellent	43.4%
Very Good	36.1%

Market Intelligence Gained

Excellent	41.0%
Very Good	48.2%

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SHIPPERS AND EXHIBITORS

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A Peek At Active Shippers:

Abbott Laboratories Advance Stores Co.

Air Techniques, Inc.

Aeropostale

Alcon Laboratories Anixter International Inc.

Armstrong World Industries

Arch Chemicals Ashland, Inc. **BASF** Corporation

Bath Fitter

Best Buy Company BrassCraft Manufacturing

Brown Shoe

C.H. Robinson Worldwide

Casio Inc. Coach, Inc. Colomer USA ConAgra Foods CVS/Caremark Dell Inc.

Disney **Domino Foods** DSW, Inc.

Energizer Famous Footwear

Floor & Decor Gardner Gibson

Gap, Inc. Hallmark Cards Hard Rock Cafe **HD Supply**

Jetro Cash & Carry Johnson & Johnson Leavitt Tube Co.

Lenovo

Leviton Manufacturing Co.

LifeWay Christian Resources

L'Oreal USA **Lowes Companies** Lutron Electronics Mack Trucks, Inc. Malt-O-Meal

Margaritaville Hospitality Group

MASCO Corp.

MEDA Pharmaceuticals Merck & Company

Michelin Moen Inc. Nestle NCH Corp. **Owens Corning** Pepboys Auto PepsiCo PetSmart

Phillips Home Healthcare Pilot Pen Corporation of America

Restoration Hardware **Revion Consumer Products** Rockwell Automation **Shaw Industries** Shurtech Brands

SPX Corp. Stein Mart Taminco Target Corp. Tiffany & Co. Trane

Transnational Foods TriMas Corp.

Tyco International UniPro Foodservice Inc.

USG Corp.

Westlake Chemical Corp.

2012 Sponsors:

























Datatrac











A Sample Of Previous Exhibitors:

A. Duie Pyle

AAA Cooper Transportation

ABF Freight System

Ace World Wide / Atlas Van Lines

AFN

AM Transport Services American Fast Freight Apex Xpress, Inc.

Argix Direct Averitt Express BCS Solutions BearWare Inc. Benton Express Inc. **BNSF Logistics**

Canadian Freightways Carlton Technologies Celadon Trucking Center for Work Life C.H. Robinson Worldwide

CT Logistics

Clean Energy Fuels Corp. **Datatrac Corporation Dayton Freight Lines** Dependable Companies

Estes Express Expak Logistics

Express-1 Expedited Solutions

FedEx

Forward Air Solutions, Inc. **Greatwide Truckload Management** Green Mountain Consulting

Gumro & Associates

H&M International Transportation

Hassett Air Express

IL2000

Intellect Technologies, Inc. Internet Truckstop

J.B. Hunt Transport, Inc. Lakeville Motor Express

Land Air Express LeSaint Logistics Load One, LLC

Lynden Transport K & R Sales Inc.

Kingsway

McLeod Software Midwest Motor Express

Mountain Valley Express National Traffic Service

Nations Express

Oak Harbor Freight Lines Old Dominion Freight Line Pacer International, Inc. Pacific Alaska Freightways Panther Expedited Services Peninsula Truck Lines

Pitt Ohio

Port of Palm Beach QualifiedCarriers.com

RateLinx

Real Time Freight Services

Roadrunner Transportation Systems

Ross Express **RWI** Transportation Saia Motor Freight Line Sea Star Line, LLC Shippers Commonwealth

SMC3

Southeastern Freight Lines

Svncada from Visa

The Dependable Companies The Shevell Group/NEMF

Transaver Transportation Consultants

Transite Technology, Inc. Tri Star Freight System Tucker Company Worldwide

UPS Freight U.S. Xpress Werner Enterprises Women in Trucking Worldwide Aeros Corp. YRC Freight

Yusen Logistics









SPONSOR CHOICE PACKAGES

Build your brand and reputation through powerful online and e-marketing strategies.

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ONLINEBRANDING	DIAMOND	GOLD	SILVER	BRONZE	EXPO ONLY
Conference E-Mail Campaign: Get on the minds of attendees with your logo featured on e-communications.	V	V	V	_	_
Conference Web Site: Your logo rotates 24/7 for all web visitors to see.	✓	✓	✓	V	-
e-Link e-Newsletter: Your logo/link featured exclusively, reaching thousands of transportation decision-makers bi-weekly.	6 issues	4 issues	2 issues	_	_
Provider Solutions Center: Your company and website link featured in this online resource where shippers regularly visit.	Logo	Logo	Logo	Company Name	Company Name
Online White Paper: We'll leverage your submitted white paper that addresses a best practice or challenge.	3	2	1	_	-
Webcasts: Your company is featured as a sponsor of a webcast. NASSTRAC will work with you on content and strategy.	1	1	_	_	_
Thought Leadership: Share your expertise, insight, and vision on a topic, featured on NASSTRAC.org and NewsLink.	•	✓	✓	V	_
New Member Webcast Orientations: Your logo and verbal recognition featured in all new member virtual orientation	V	✓	✓	_	-
Social Media: You'll be promoted through all NASSTRAC social media channels, Facebook, LinkedIn, Twitter and YouTube.	V	✓	✓	•	V









SPONSOR CHOICE PACKAGES

Keep your brand in front of transportation decision-makers through national advertising and targeted direct-mail campaigns.

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IN-PRINTMARKETING	DIAMOND	GOLD	SILVER	BRONZE	EXPO ONLY
"NewsLink" Newsletter Insert: Pick the issues you want and we'll insert your 8.5x11 pre-printed insert for a powerful impression.	3X	2X	1X	_	_
National Advertising: Reach hundreds of thousands of readers with your logo featured as a sponsor in all the leading trade publications.*	✓	•	V	_	-
Conference Brochure: This mailing motivates the industry to participate, and your logo will be front and center-reaching thousands.*	V	•	V	_	_
Conference On-Site Booklet: Your logo is featured in the on-site booklet with a company profile.	Cover	Cover	Cover	Inside	Profile Only
Provider Solution Center: Your company listed in a special Buyers Guide edition of "NewsLink."	✓	•	✓	✓	•
* Commitments for diamond, gold, silver sponsorships are needed by Dec. 14, 2012 to meet print deadlines.					















SPONSOR CHOICE PACKAGES

Build relationships with top shippers at the 2013 NASSTRAC Conference and Expo.

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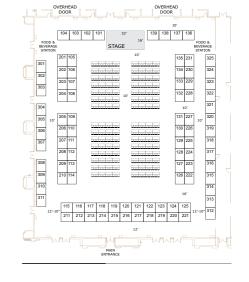
NASSTRAC SHIPPERS CONFERENCE AND TRANSPORTATION EXPO April 21-24 • Orlando, FL

AT THE CONFERENCE	DIAMOND	GOLD	SILVER	BRONZE	EXPO ONLY
10 X 10 Premium Booth: Your "inner tier" space in the 2013 Logistics Expo is your home base for face-to-face business development and serves as a branding billboard during conference sessions.* (all booth spaces are 10 ft. wide by 10 ft. deep)	~	~	V	•	Premium
10 X 10 Standard Booth: Your Expo presence in the "outer tier" is your space to build relationships—and business! (all booth spaces are 10 ft. wide by 10 ft. deep)	_	_	_	_	Standard
Room Key: Your logo featured on the room keys of all attendees staying at the Rosen Shingle Creek Hotel—keeping your brand top-of-mind.	V	V	_	_	-
Guest Room Advertising: at the Rosen Shingle Creek Hotel.	~	v	✓	_	_
Name Recognition: Regular mention and logo presentation on the JumboTron screen throughout the conference.	V	~	V	V	-
Free Conference Registrations	6	5	4	3	2
New Shipper VIP Guest Passes: Invite key manufacturer, retailer, or distributor customers or prospects who have not previously attended the conference to come as your guest.	6	5	4	2	2
Paid Room Nights: at Rosen Shingle Creek Hotel for the 2013 Conference	1	1	1	1	1

All Expo Packages Include:

- · pipe and drape area set-up
- · access to pre-conference attendee list
- · a discount on additional registrations
- · listing on the Expo Website
- 100-word company profile in conference booklet
- listing on conference entrance sign
- Expo game card participation.
- * Premium booths (#101-139) are located by the stage and around the seating area. See floor plan on page 8.

Click map to enlarge





all packages!







SPONSOR PACKAGE PRICING

Expo Space and Sponsorships are limited! Don't miss your chance to be involved in one of the industry's premiere events.

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PACKAGE LEVEL DIAMOND GOLD SILVER BRONZE EXPO ONLY Members take \$300 off

Package pricing:

\$13,900

\$10,700

\$5,900 \$8,500

\$3,900 - Premium

\$3,300 - Standard

If the exhibit space is cancelled on or before January 4, 2013, the exhibitor shall be liable for 50% of the total amount owed; 100% if cancellation occurs after this date. For year-round sponsorships, no refund is made. Cancellations must be received in writing by NASSTRAC.

2013 CONFERENCE SPONSORSHIP OPPORTUNITIES

NASSTRAC Logistics Conference and Expo will be held April 21 - 24, 2013. Rosen Shingle Creek Resort and Hotel, Orlando Florida

Lanyards - \$3,100

WIFI Internet Access - \$4,500

screens and signage)

(package includes branded login

* CUSTOM COORDINATED SPONSORSHIPS

(call for options and availability)

Breakfast, Lunch, and Break Sponsorships Golf Event and Tour Sponsorships











2013 HOTEL VENUE AND EXPO BOOTH LOCATIONS

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HOTEL AND CONFERENCE VENUE



Rosen Shingle Creek

9939 Universal Boulevard Orlando, FL 32819 1 (866) 996-9939

www.rosenshinglecreek.com



Rosen Shingle Creek is nestled on a 230-acre site just 10 minutes away from the Orlando International Airport and east of the Orange County Convention Center. Their ideal location is just a short distance to a variety of Orlando's best attractions, restaurants, shopping and entertainment venues.

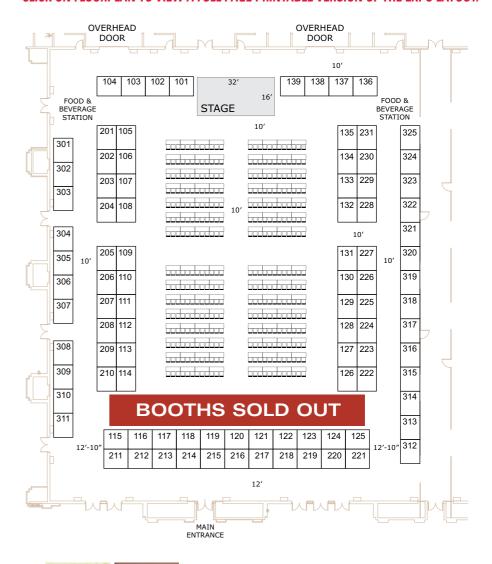
Its 1,500 guest rooms offer luxurious first-class settings where every room offers a stunning view of the award winning golf course and the area's incomparable picturesque landscaping. With over a dozen different restaurant and entertainment venues, including a full service spa and fitness center with jogging and nature trails, your stay at the Rosen Single Creek will be a relaxing and enjoyable experience.

For more information or to take a virtual tour of the property, go to: www.rosenshinglecreek.com.



Our unique "integrated" approach gives you constant visibility and exposure to attendees throughout the entire event.

CLICK ON FLOORPLAN TO VIEW A FULL PAGE PRINTABLE VERSION OF THE EXPO LAYOUT.





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